

Annual Report

2019/2020

Stronger together

www.rosebankbusiness.co.nz



Much has been done,
much remains to be done.

Rosebank
Business Association

RBA

With grateful thanks to our partners



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Rosebank Business Association

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2019/20 AGM Agenda

5.00pm – 5.45pm

Registration – All members are requested to sign the RBA minute book.
Mix and mingle - refreshments provided.

5.45pm – 6.30pm

1. AGM to commence. Welcome from current Chairperson Bernie McCrea.
2. Apologies to be received.
3. Confirmation of minutes of the 2018/2019 RBA AGM held 10 October 2019.
4. Copies of the 2018/2019 AGM minutes and copies of the 2019/2020 Annual Report will be available on the evening and available upon request prior.
5. Statement and report from RBA Chair Bernie McCrea.
6. Financial report and adoption of the Annual audit report, from Treasurer Steve Early.
7. CEO Report – Mike Gibson.
8. Presentation of the 2020/21 RBA draft budget for adoption.
9. CEO to background the RBA constitutional requirements and procedures for the election of officers.
10. Election of officers, Chairperson, Treasurer, Executive - not less than five and not more than seven executive members and up to three non-voting members. See nominations for all positions. Nomination forms for any other candidates seeking to be elected can be obtained from the RBA and must be signed and returned to the RBA at least seven days prior to the AGM meeting date of 29th September 2020.
11. Appointment of Auditors.
12. General business. Please note that any items of general business must be received in writing/ email by the RBA at least seven days prior to this meeting date, i.e. by 21 September 2020.

6.30pm – 7.00pm

Comfort break and refreshments.

7.00pm – 7.10pm

Introduction of Gavin Lennox, The Icehouse CEO.

7.10pm – 7.40pm

Gavin Lennox, The Icehouse CEO - *Kiwi businesses and start-ups – what it takes to thrive in a post-Covid world and how The Icehouse is helping.*

7.40pm – 8.00pm / Close of proceedings

Mix and mingle continued.

Management Group



CHAIR

Bernard McCrea
General Manager
Abbot Group



RBA CEO

Mike Gibson
RBA CEO



TREASURER

Stephen Early
Director/Owner
Symmetry Limited

Board of Governance



PRESIDENT

Bernard McCrea
General Manager
Abbot Group



TREASURER

Stephen Early
Director/Owner
Symmetry Limited



EXECUTIVE BOARD

Nikki Harris
Director/Owner
Intelligent Environments



EXECUTIVE BOARD

Natalie Bilyard
Group General Manager
Glidepath



EXECUTIVE BOARD

Dr Darius Singh
Director/Owner
Chrysalis Group



EXECUTIVE BOARD

Janine Roberts
Accounting Associate
Haven



EXECUTIVE BOARD

Stefan Crooks
Managing Director
The Westie Food Group



EXECUTIVE BOARD

Hamish Mackie
CEO
Fullworks



EXECUTIVE BOARD

Michael Hawkins
General Manager
BLUM NZ



EXECUTIVE BOARD

Kay Thomas
Whau Ward
Local Board



NON VOTING MEMBER

Dr Grant Hewison, PhD
Lawyer specialising in
Local Government



NON VOTING MEMBER

Craig Bodmin
Patron

Chairperson's Report 2020

Much has been done, much remains to be done

This is my final Chairperson's Annual report as I am retiring from the Chairperson's role. I have been on the RBA board for over six years, and currently eight years standing as the main financial services partner of the RBA so I can say, 'much as been done'. The second part being, 'much remains to be done', comes from the RBA remaining 'stronger together'.

This has been a year of two parts. The first part being the eight months - July 2019 to February 2020 when the economy was groaning under its own weight. The second part we know as Covid.

February 2020 was a highlight when we held a joint presentation with FINSIA and the Reserve Bank Deputy Governor, Geoff Bascand. Essentially, he spoke about the fact that finding any worker then was hard and albeit there were positive economic indicators, we as businesses could struggle as the Government was competing for the same labour resources for its infrastructure projects. They also knew we were struggling to pass on the higher labour costs to our consumers. He said that they did have their attention already on the upcoming Covid storm. They were aware even then that it may be an unprecedented time and it would need a major economic stimulus package of the likes we'd never seen before.

Partnerships are our key and during the first part of Covid I reached out to the other Chairs in New Lynn Business Association (Sitendra Singh) and Avondale Business Association (Marcus Amosa) as we knew jobs would be lost, and we needed to be advocating for them. We made our submissions to the Reserve Bank officials and said we are a microcosm of NZ businesses in the West, and we are ready and willing to help in anyway we can. We also made submissions to the political parties that

said businesses need help in the NOW. To their credit the Government and their officials have generally done that and delivered when it counts. You can quibble about specifics, but you couldn't say NZ was caught staring into the headlights of what was coming towards it.

Thank you to Kim Watts, our Sales/ Membership Manager, Anouschka de Gourley - Events Manager and Maureen McDonell in finance. The team made sure things got done and often it looked easy, but to look easy we know a lot hard work has had to have been done first. We love our Members and always want them to have a good experience so thanks for that.

I want to congratulate Phil Clode, our Business Development Manager, for the Advertising features he did through this financial year. The House that Rosebank built, the Engineering feature and the Automotive feature shows what a depth of businesses we have. Advertisers are important to us and we appreciate your support as it helps our business community get things done.

Thanks to Grant Hewison for his professional guidance. He sits on our board as an Advisor and also helps with other Auckland Business Associations. This is important as it enables us to see what's going on with a wider lens as our issues are often the same issues other industrial Business Associations face in Penrose, East Tamaki, Manukau etc.

The one disappointment would be not getting enough done with Auckland Transport. It's a law unto itself and an uncontrollable beast. I acknowledge though its tasks are unenviable, and its priority queues are long. We tried to advocate as loud and as often as we could, but we were often drowned out by large infrastructure projects (such as tunnels, train networks and a State highway project), which will always trump

FINDING
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IN THE
NOW

an Arterial road investment. But you've got to keep going, which we did, as to give up would be to say the West doesn't matter.

I want to thank all the RBA board members I've worked with over the years and a thank you to Kay Thomas and Warren Piper from the Whau Ward. Special thanks to Tracy Mulholland, our current Auckland City Whau Councillor for her support over the years which was very much appreciated.

I especially want to thank Stephen Early, our Treasurer for the past three years. He has helped us build a strong balance sheet which has put us in a good financial position to hand the business onto the next board with positive balances which is no mean feat.

Finally, a special thanks to the one and only Mr Mike Gibson. The RBA has five staff and a turnover in the high \$800/\$900k area. It has events, publications, meetings, submissions, presentations to make etc and I'd often talk to Mike daily on the little things to make sure the big things remained on track.

Concluding, I love the friendships I have made over these eight years. I enjoy seeing what people are doing and how they're getting along as it's the bread and butter of the NZ economy.

God Bless.

Bernard.

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Bernard McCrea
Chair
Rosebank Business Association



CEO Annual Report 2019/20

A game of two halves!

A colloquial reference to sporting teams who don't handle the swings and roundabouts for the whole journey.

In this period of uncertainty, the Covid-19 impact on our trading year has been more like a game of four quarters, that's certainly what it seems like. With so much ongoing unpredictability in all businesses whether they

be multinational, SMEs down to 15 full time employees, and the remaining many smaller business units of which we in Rosebank have, it has been necessary to limit our forward planning into initially resetting monthly cashflow and expenses matched by monthly board meetings. For the purposes of the annual report three monthly reporting cycles

are more appropriate and are as follows: On back flipping to QUARTERLY reporting, the Profit and Loss graph clearly illustrates each quarter's performance and reflects how the team have performed during the first two quarters, the third quarter via the Covid arrival and the fourth quarter of April May and June with the full Covid impact.

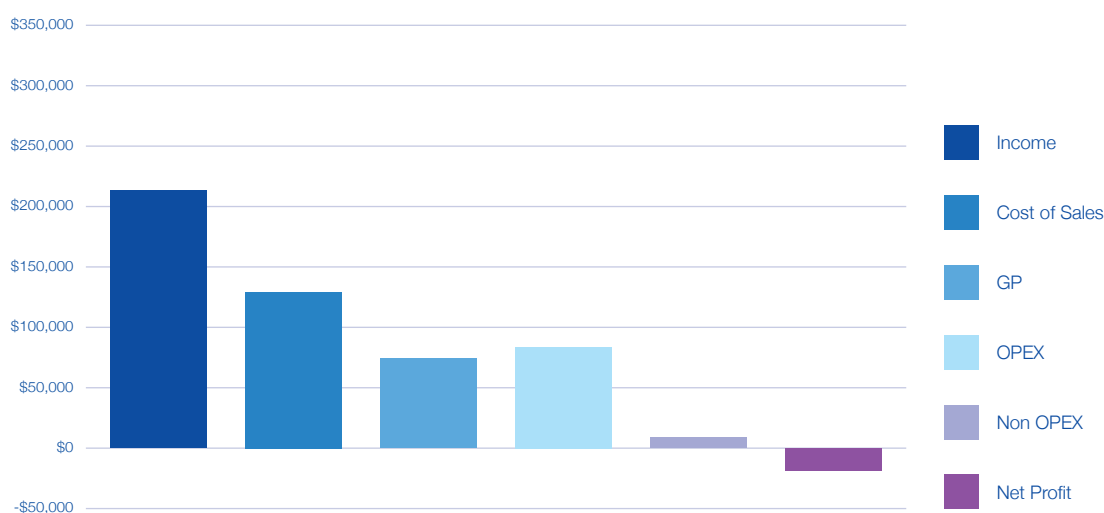
1st Quarter: 1st July 2019 through to 30th September 2019

Income: \$212,600
Cost of Sales: \$137,000

GP: \$75,000
OPEX: \$84,500

Non OPEX: \$9,100

1st Quarter



Advocacy

- Request for report from AT on placement of Rosebank Rd crossings
- Request for report from AT on Whangaparaoa Dynamic Landing
- Industry Pollution Prevention Programme increase in budget to \$29k with a focus on Rosebank Rd
- Approach consultancy firm to discuss delivering a waste minimisation and innovation fund programme and support a funding application
- RBA response to concerns raised by members of illegal dumping
- RBA board representatives met with AT relationship manager to review a number of traffic and transport issues in the area including NZTA improvements impacting on Rosebank, The Patiki Rd onramp dynamic laning, Heavy Vehicle Movements, Patiki roundabout
- Summary report gained from Wilkinson Environmental on their findings funded by the Whau Local Board on Rosebank Waste disposal

Memberships

- July total = 305
- September total = 310

Events

- | | |
|--------------------|--|
| July 3rd | My HR Workshop -
Attracting & retaining the best people |
| July 18th | Paramount Business Leaders Lunch -
Above the line culture |
| July 25th | RBA & BNZ @ Soljans Winery |
| August 7th | My HR Workshop -
Accelerating Beyond She'll be Right |
| August 15th | Dale Carnegie Employment Engagement Breakfast |
| August 22nd | Nurture Early Learning Centre |

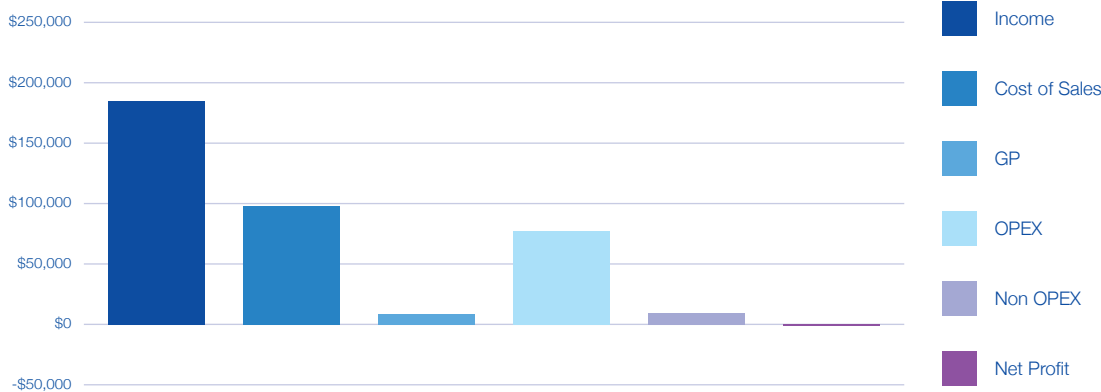
2nd Quarter: 1st October through to 31st December 2019

Income: \$184,400
Cost of Sales: \$98,300

GP: \$86,000
OPEX: \$77,400

Non OPEX: \$8,900

2nd Quarter



Advocacy

- RBA and other commercial/industrial BIDs to consider options and formulate funding approaches, meeting held 13th November
- Meet with Wilkinson Environmental to discuss options for both detection and funding for prevention of illegal dumping
- Adopt programme agreement from Council
- Make submission to resource consent for the Whau Walkway to ensure the interests of businesses alongside which the walkway will be built are protected as far as possible

Memberships

- December total = 307

Events

- October 2nd** EMA and Live Wire Media - Growing your business through digital and social media
- October 10th** RBA AGM and Eurotech hosting

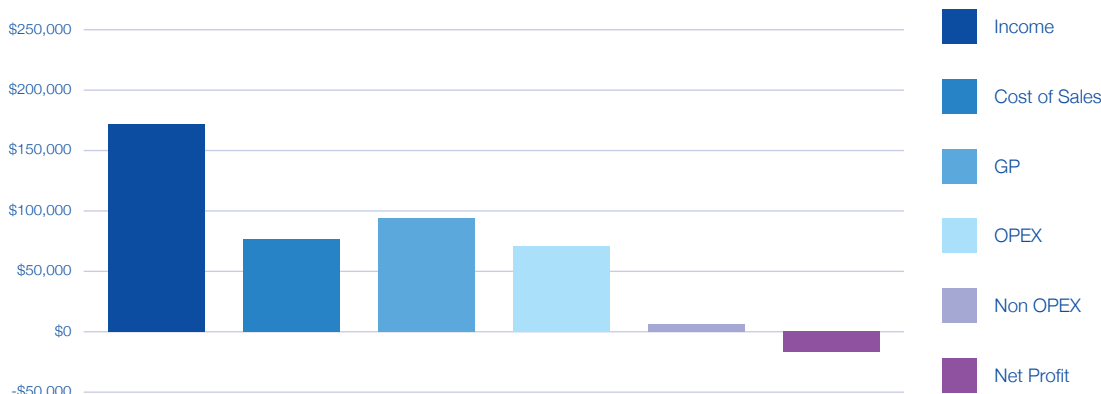
3rd Quarter: 1st January through to 31st March 2020

Income: \$171,700
Cost of Sales: \$77,000

GP: \$94,700
OPEX: \$71,700

Non OPEX: \$6,600

3rd Quarter



Advocacy

- Consultancy firm Wilkinson Environmental brought on board to assist with delivery of a project and possible funding application
- Draft RBA response to concerns raised by members of illegal dumping of general and possibly hazardous waste into the coastal reserve
- Submission made to the new Food Safety information Bylaw 2020
- Analysis undertaken of the Mayoral Budget 2020/2021. Submission then made on the Mayoral Budget 2020/2021 & local board priorities
- Submission made on the CCO review along with other BIDs and has included direct discussions with the CCO review panel

Memberships

- January total = 301
- March total = 299

Events

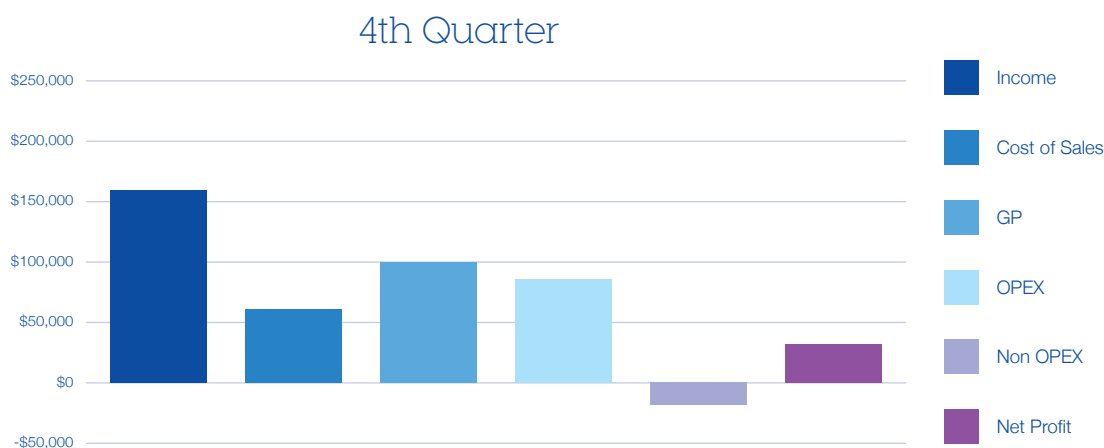
- February 14th** Keynote Speaker Geoff Bascand, Deputy Governor of the Reserve Bank
- February 27th** Mace IT workshop – Cybersecurity
- February 20th** Anglo Engineering hosting

4th Quarter: 1st April through to 30th June 2020

Income: \$159,900
Cost of Sales: \$60,600

GP: \$99,400
OPEX: \$85,900

Non OPEX: (\$18,300)



Advocacy

- Awaiting outcome of Phase Two of the Rosebank Pollution prevention project being undertaken by Wilkinson Environmental
- Submission drafted to the NZTA Accessible Streets Consultation together with other BIDs
- Information has been provided to the RBA along with other BID's on the deliberation of the Auckland Council Emergency Management Committee, including the identification of 'shovel ready' projects
- Information received from Auckland District Law Society and the NZ Law concerning the interpretation of commercial leases in light of COVID-19 restrictions
- Information from the AC Governing Body and Emergency Management Committee, including the outcome of the Central Park Henderson BID poll and subsequent decision by the Council to "include a new targeted rate for the Central Park Henderson BID subject to further engagement with affected businesses"
- Analysis underway for the RBA and other BID's on the Auckland Council Emergency Budget – submissions due 19th June – Submission subsequently drafted
- Submission drafted to the Whau Local Board Plan 2020
- Awaiting outcome of phase two of the Rosebank Pollution Prevention project being undertaken by Wilkinson Environmental

Memberships

- April total = 292
- June total = 289

Events

Covid-19 Pivot Webinar Series -

Bruce Ross from Ignite Business Leadership

8th April #1 - Sustaining Business Performance during a pandemic

15th April #2 - Invincible mindset Sustaining Peak Mental Performance During a Pandemic

22 April #3 - Recession prep your business

6th May #4 - Covid Pivot

Stuart Thompson from Live Wire Media

30th April Webinar – Embrace current times and make the most of this period through Social Media.

YTD Actual

Total Income: \$728,798

Cost of Sales: \$373,007

GP: \$355,791

OPEX: \$319,704

Non OPEX: \$6,489

Summary

Many words of wisdom have been proffered around the effect that Covid-19 has inflicted on businesses particularly small business. We entered the July/August of 2019 in a position of real strength, continuous balance sheet growth and stability in our work force of five. Memberships were continuing to grow and exceeded 300 private good members for the first time, forward bookings for events were very strong with full engagement from our partners, Private Good incomes were on budget and "All was sweet."

Come the October quarter and AGM time 2019 we were thrown a curve ball - three changes to our permanent staff occurred within three weeks, Julie (our membership queen decided living and working in the city was more attractive than Rosebank) Kelli our stalwart Financial Manager was attracted to take the treasurers role at her children's primary school in Henderson, and Briar came back from her Canadian holiday convinced early retirement from her part time role was her future.

This quarter took us through to January 2020 and a welcome to the New Year with a bang that eventually drove most businesses into reverse.

Operationally Julie was replaced by Kim Watts, Kelli by Maureen McDonnell and Anouschka who had been undertaking event management from Briar extended this with the intent of developing a continuous event schedule thru 2020.

Alas Covid-19 arrived late February and as we all know the impact was immediate and financially damaging. Monthly revenue levels went back to 2015/16 levels immediately reducing external cash flows that dictated what we did and when, and almost instantly we had become very good friends with Mr Zoom.

Subsequent to this not a lot has changed, we have survived, membership numbers are down 20%, Events (other than Zoom sessions) are close to non-existent. Monthly revenues are down 20% plus but prudent managed cash flow has seen a gradual profit being generated.

Economists are predicting the NZ Government will need to find creative growth measures to repay Covid related borrowing and debt. As an economic corollary to this the RBA will be needing to find creative means and measures for its own growth and survival in 2021 and beyond.

We will welcome new board Chair Stefan Crooks and Treasurer Janine Roberts. New board members are Michelle Robinson (Autex Industries), Wayne Eccles (Anglo Engineering) and a special welcome return to a former RBA CHAIR Michelle Maitland.

In signing off can I personally thank Dr Grant Hewison and retiring 2019/2020 board member Natalie Bilyard for their contributions and finally to outgoing Chair Bernie McCrea and Treasurer Steve Early for their absolute commitment, diligence, advice and creativity in RBA Governance during their terms in office.

We will all miss the power of the hour board meetings, the real art of understanding and developing productive Board Governance, managing the true functions of a Board of Management that has allowed and encouraged the Chief Executive to steer the RBA ship always with tomorrow in mind.

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Mike Gibson
CEO
Rosebank Business Association



Treasurer's Report

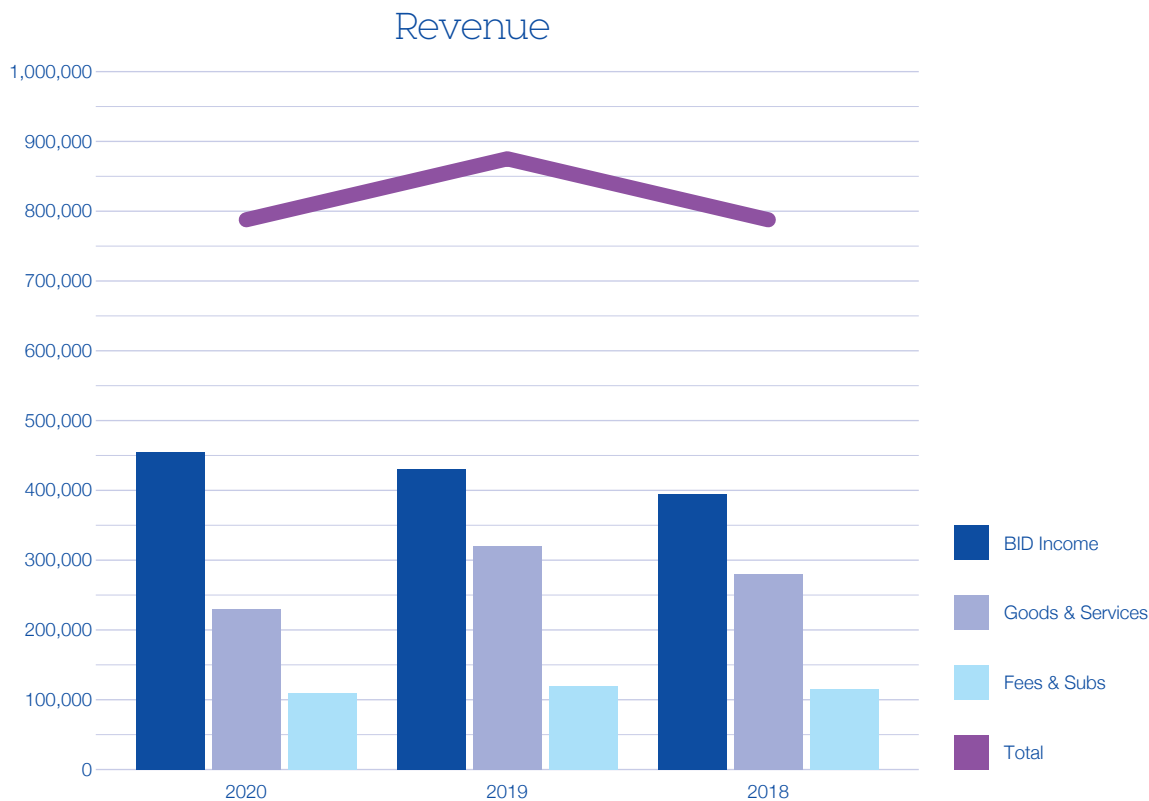
Welcome to the 2019/20 Financial Report of the
Rosebank Business Association

The year ended 30 June 2020 resulted in a profit of \$41k (last year \$75k) about 5.1% of total Revenue. The drop in profit in comparison to the previous year is more than reasonable given the context that the last months of the trading period were infected by Covid. The result also includes some \$28k in wage subsidy required, as for most employers, to offset the dramatic loss of income and to support continuity of employment for RBA staff.

Like most businesses, things start looking a little less rosy when the subsidy is removed. But because of the planning and hard work in the earlier couple of years by Mike and his team, the result still allows the RBA to operate without having to increase membership subscription, meet its expense obligations as they fall due and pay for what would have previously been unexpected, unforeseen or unbudgeted expenditure and or loss of income. Covid restrictions also mean no member training and partner experiences, no door knocking and catchups finding out what RBA members concerns are.

The ongoing concerted efforts of the first half of the year pretty much evaporated as the Covid infection started to impact in February/March. This resulted in a decline in non-BID income of \$101k which was offset by a modest increase of BID income of \$25k. The share of BID income is now 57.3% of a smaller pie and this trend will likely continue without your support.

THE YEAR ENDED
30 JUNE 2020
RESULTED IN
A PROFIT OF
\$41K



Total Revenue declined 9.6%, pretty much offsetting last year's gain of 7.4%. With only BID and membership income to rely on but with plenty of reasons to spend Revenues obtained, the RBA is focussed on:

1. Finding new ways of representing members digitally which includes the release of the magazine via social media channels;
2. Delivery of services in a more efficient fiscally responsible manner; and
3. Increasing the proportion of revenue from goods and services thus reducing reliance on BID income and membership which in turn means representing members in more ways that are beneficial.

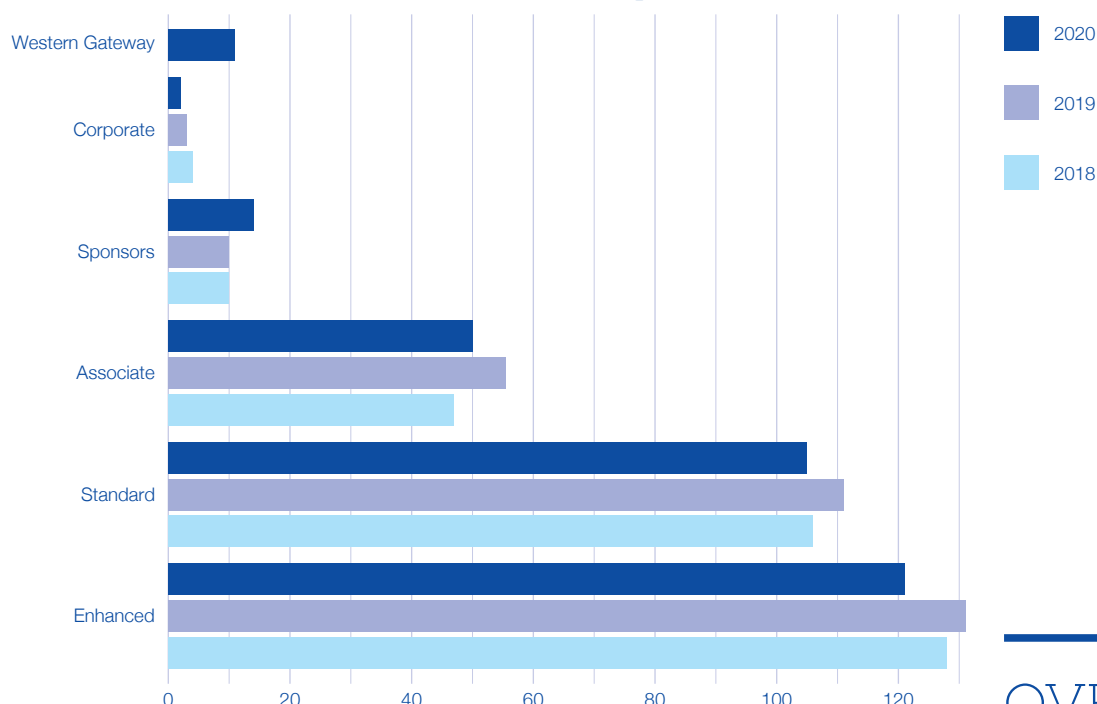
The more ways we are in contact with RBA members the easier it is to represent the membership in terms of advocacy and providing beneficial services.

The drop in non-BID Revenue is the flow-on effect from the decline in membership across the board.

TOTAL
REVENUE
DECLINED BY
9.6%

THE MORE WAYS WE ARE
IN CONTACT WITH RBA
MEMBERS THE EASIER
IT IS TO REPRESENT THE
MEMBERSHIP IN TERMS OF
ADVOCACY AND PROVIDING
BENEFICIAL SERVICES.

Number of Subscriptions



Overall RBA membership declined 2.9% in comparison to the decline in Revenue of 9.6%. You will note from the graph above that this decline in membership subscriptions was spread fairly evenly over the three main types of membership. This decline pretty much offset the efforts of the last two years.

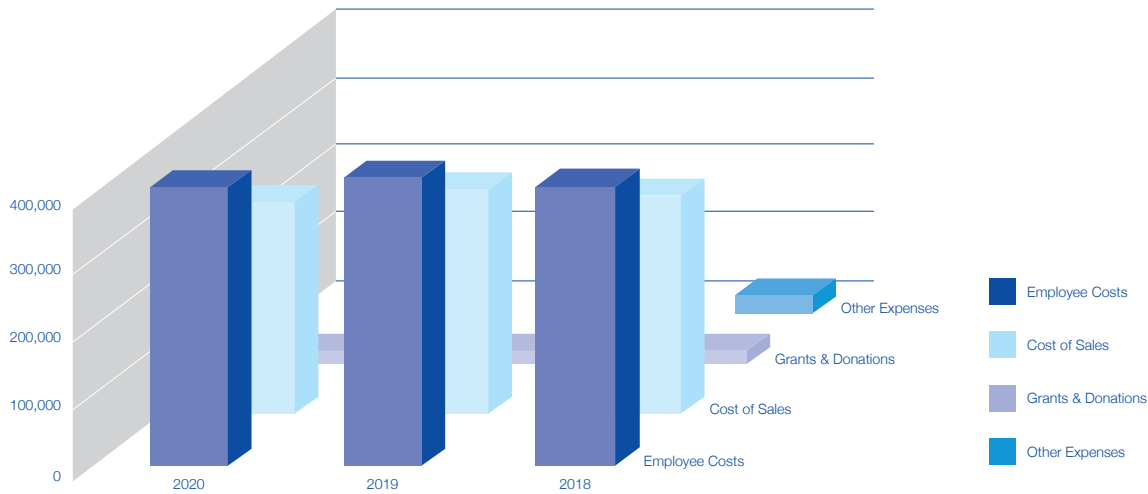
The upcoming year is likely to see a further decline in both membership and non-Bid Revenue without an infusion of confidence and solutions to day to day problems. Something your RBA Team is working on delivering.

Although revenue decreased significantly the trick is to reduce the impact of the revenue decline on to the bottom line profit by also reducing expenditure where possible, without limiting the ability of the RBA to operate. In response to the \$101k decline in non-BID Revenue we were only able to reduce expenditure by \$41k or 5.5% given the short time in which to respond.

OVERALL RBA
MEMBERSHIP
DECLINED
2.9%
IN COMPARISON
TO THE
DECLINE IN
REVENUE OF
9.6%

ALTHOUGH REVENUE DECREASED
SIGNIFICANTLY THE TRICK IS TO
REDUCE THE IMPACT OF THE REVENUE
DECLINE ON TO THE BOTTOM
LINE PROFIT BY ALSO REDUCING
EXPENDITURE WHERE POSSIBLE

Expenditure



More work is being done to review costs together with stabilizing, if not repairing revenue. Of course, the Financials do not capture the whole picture as missing is the significant time and cost that goes into those behind the scene engagements, particularly with regard to advocacy. These efforts are further hampered by the Covid infection into our daily lives.

The financial objectives of the upcoming year are to continually improve the Revenue and operation of the RBA in order to repair the balance sheet. Luckily your RBA executive, led by Mike and his team, are very much focussed on addressing the issues over the longer term and in a sustainable manner. They will be supported with a new Chairman and Treasurer in the coming year and I wish them well.

I am stepping down after three years and can easily say that I have enjoyed the opportunity to serve the RBA community during that time. I will no doubt continue to help on the side lines if the need arises and wish to say thank you and good luck in the coming year.

ABLE TO REDUCE
EXPENDITURE BY

\$41k OR
5.5%

THE FINANCIAL OBJECTIVES OF THE UPCOMING YEAR ARE
TO CONTINUALLY IMPROVE THE REVENUE AND OPERATION
OF THE RBA IN ORDER TO REPAIR THE BALANCE SHEET

Stephen Earlly
Director/Owner, Symmetry Limited



Budget Year End June 2021

INCOME		BUDGET 2019/2020	ACTUAL 2019/2020	BUDGET 2020/2021	INDICATIVE 2021/2022
1	BID Grant Auckland Council	\$455,000	\$455,000	\$455,000	
2	Business Directory Income	\$40,000	\$0	\$40,000	
3	Christmas Function Ticket Sales	\$7,500	\$0	\$0	
4	Events Income	\$12,500	\$2,563	\$5,000	
5	Goods n Kind	\$40,000	\$7,901	\$17,000	
6	Interest Received	0	\$68	\$0	
7	Partnership Agreement Income	\$60,000	\$53,265	\$55,000	
8	Project X Income	\$0	\$0	\$15,000	
9	RBA Membership Subscriptions Income	\$120,000	\$104,828	\$95,000	
10	Rosebank Plus Income	\$5,000	\$0	\$5,000	
11	Rosebank Roundabout Income	\$160,000	\$88,890	\$90,000	
12	Rosebank Security & Pathways Admin Fee	\$0	\$0	\$12,000	
13	Social Media Income	\$0	\$0	\$12,000	
14	Sponsorship Income	\$10,000	\$0	\$0	
15	Sundry Income	\$0	\$78	\$0	
16	Website and Email Advert Income	\$10,000	\$10,230	\$10,000	
17	Western Gateway Membership Income	\$20,000	\$5,976	\$6,000	
18	TOTAL TRADING INCOME (Excludes all RSS Transactions)	\$940,000	\$728,798	\$817,000	\$826,050
Less Cost of Sales					
19	Business Development Initiatives	\$20,000	\$34,059	\$25,000	
20	Business Directory Costs	\$12,000	\$0	\$22,000	
21	Christmas Function	\$10,000	\$2,226	\$6,000	
22	Contractors	\$30,000	\$59,502	\$80,000	
23	Events	\$35,000	\$36,805	\$18,300	
24	Rosebank Plus Expenses	\$0	\$2,350	\$0	
25	Rosebank Roundabout	\$104,000	\$45,713	\$47,200	
26	Wages and Salaries Expense	\$275,000	\$192,352	\$260,000	
27	Total Cost of Sales (Excludes all RSS Transactions)	\$486,000	\$373,007	\$458,500	\$469,963
28	Gross Profit (Excludes all RSS Transactions)	\$454,000	\$355,791	\$358,500	\$356,088
Less Operating Expenses					
29	ACC Levy Expenses	\$2,000	\$639	\$2,000	
30	Accounting Fees	\$2,000	\$0	\$2,000	
31	Administration Costs	\$2,000	\$2,100	\$2,000	
32	Advocacy	\$2,000	\$0	\$2,000	
33	Audit Fees	\$10,000	\$10,065	\$11,000	
34	Bad Debts	\$3,000	\$3,358	\$5,000	
35	Bank Fees	\$2,000	\$1,082	\$1,000	
36	Branding	\$0	\$218	\$0	
37	Committee Meetings and AGM	\$5,000	\$1,499	\$2,600	
38	Computer Expenses/IT	\$5,000	\$4,949	\$10,000	
39	Consultancy	\$5,000	\$14,000	\$5,000	
40	Database/CRM	\$7,000	\$2,471	\$15,000	
41	Human Resources	\$2,000	\$1,200	\$2,000	
42	Insurance	\$16,000	\$17,744	\$2,000	
43	Legal Fees	\$2,000	\$0	\$2,000	
44	Mainstreet Maintenance and Services	\$5,000	\$770	\$0	
45	Management Expenses	\$12,000	\$10,512	\$6,000	
46	Management Fees	\$145,000	\$145,000	\$130,000	
47	Membership Expenses	\$6,000	\$3,364	\$5,000	
48	Motor Vehicle Expenses	\$11,000	\$12,324	\$12,000	
49	Office Equipment Rental	\$6,000	\$4,975	\$5,000	
50	Office Expenses	\$6,000	\$7,172	\$7,000	
51	Other Expenses	\$0	\$16	\$0	
52	Printing & Photocopying	\$3,000	\$1,460	\$2,000	
53	Rent	\$25,000	\$24,720	\$25,000	
54	Small Assets	\$3,000	\$2,459	\$3,000	
55	Social Media	\$15,000	\$18,792	\$20,000	
56	Sponsorship	\$18,000	\$10,042	\$10,000	
57	Stationery & Postage	\$3,000	\$478	\$2,000	
58	Strategic Planning	\$2,000	\$0	\$0	
59	Subscriptions	\$5,000	\$280	\$1,000	
60	Telephone and Internet	\$7,000	\$6,201	\$8,000	
61	Training and Courses	\$5,000	\$2	\$2,000	
62	Website Maintenance	\$2,000	\$1,716	\$2,000	
63	Western Gateway Expenses	\$10,000	\$7,219	\$0	
64	FBT	\$0	\$2,880	\$5,000	
65	Total Operating Expenses (Excludes all RSS Transactions)	\$354,000	\$319,704	\$308,600	\$316,315
Non Operating Expenses					
66	Contingency Reserve	\$30,000	\$0	\$30,000	
67	Depreciation	\$15,000	\$6,481	\$16,000	
68	Interest Paid	\$0	\$8	\$0	
69	Total Non Operating Expenses (Excludes all RSS Transactions)	\$45,000	\$6,489	\$46,000	\$14,148
70	NET PROFIT (Excludes all RSS Transactions)	\$55,000	\$29,599	\$3,900	\$25,625

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF ROSEBANK BUSINESS ASSOCIATION INCORPORATED AND GROUP

Report on the Audit of the Consolidated Performance Report

Opinion

We have audited the consolidated performance report of Rosebank Business Association Incorporated and Group (the "Group") on pages 8 to 19, which comprises the consolidated statement of financial performance and the consolidated statement of cash flows for the year ended 30 June 2020, the consolidated statement of financial position as at 30 June 2020, the statement of accounting policies and other explanatory information.

In our opinion, the consolidated performance report presents fairly, in all material respects, the consolidated financial position of the Group as at 30 June 2020 and of its consolidated financial performance and consolidated cash flows for the year then ended in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) issued in New Zealand by the New Zealand Accounting Standards Board.

Basis for Opinion

We conducted our audit of the consolidated statement of financial performance, consolidated statement of financial position, consolidated statement of cash flows, statement of accounting policies and notes to the consolidated performance report in accordance with International Standards on Auditing (New Zealand) (ISAs(NZ)). Our responsibilities under these standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Performance Report* section of our report. We are independent of Rosebank Business Association Incorporated and Group in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in the Group.

Emphasis of Matter – COVID-19

Without modifying our opinion, we draw attention to disclosures in note 11 on page 19 which outline the possible effects of the lockdown as a result of the COVID-19 pandemic.

Other Information

The Executive Committee is responsible for the other information. The other information comprises of entity information, statement of service performance and the annual report, but does not include the consolidated performance report, and our auditor's report thereon.

Our opinion on the consolidated performance report does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the consolidated performance report, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the consolidated performance report or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Executive Committee's Responsibility for the Consolidated Performance Report

The Executive Committee is responsible for:

- a. identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- b. the preparation and fair presentation of the consolidated performance report which comprises:
 - the entity information (EI);
 - the statement of service performance (SSP); and
 - the consolidated statement of financial performance, consolidated statement of financial position, consolidated statement of cash flows, statement of accounting policies and notes to the consolidated performance report
 in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) issued in New Zealand by the New Zealand Accounting Standards Board, and
- c. for such internal control as the Executive Committee determines is necessary to enable the preparation of the consolidated performance report that is free from material misstatement, whether due to fraud or error.

In preparing the consolidated performance report, the Executive Committee is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Executive Committee either intends to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Consolidated Performance Report (excluding EI and SSP)

Our objectives are to obtain reasonable assurance about whether the consolidated performance report is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this consolidated performance report (excluding EI and SSP).

As part of an audit in accordance with ISAs (NZ), we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated performance report (excluding EI and SSP), whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Executive Committee and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated performance report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated performance report, including the disclosures, and whether the consolidated performance report (excluding EI & SSP) represents the underlying transactions and events in a manner that achieves fair presentation.

We will communicate with the Executive Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Restriction on Responsibility

This report is made solely to the members, as a body, in accordance with the constitution of Rosebank Business Association Incorporated and Group. Our audit work has been undertaken so that we might state to the members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Group and the members as a body, for our audit work, for this report, or for the opinions we have formed.

UHY Haines Norton (Auckland) LTD

UHY Haines Norton (Auckland) Limited
Chartered Accountants
Auckland

17th September 2020

Date

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The network for doing business

Entity Information

Rosebank Business Association Incorporated
For the year ended 30 June 2020

Legal Name of Entity

Rosebank Business Association Incorporated

Entity Type and Legal Basis

Incorporated Society under The Incorporated Societies Act 1908

Registration Number

1164559

Entity's Purpose or Mission

Creating a "safer, cleaner and smarter" business community by being "Stronger Together".

Entity Structure

The Group is governed by an Executive Committee. The Executive Committee consists of:

- an elected Chairperson and Treasurer;
- an uneven number of members;
- no less than five voting members; and
- no more than seven voting members and two non-voting members.

The voting members of the Executive Committee shall be at least five full members of the Association and any other person appointed to be a voting member of the Executive Committee.

The Executive Committee may from time to time appoint any person who it considers appropriate, including the Local Board Representative, to be a non-voting member of the Executive Committee.

The Executive Committee may give consideration to achieving a selection of representation across the various types and categories of the businesses located within the BID Targeted Rating Area.

Main Sources of Entity's Cash and Resources

- Targeted Rate BID Payment;
- Additional revenue from sponsorships, magazine advertising, Business Directory advertising, website and event advertising as well as business association membership subscriptions.

Main Methods Used by Entity to Raise Funds

Utilising the marketing, sales and HR resources and mechanisms.

Entity's Reliance on Volunteers and Donated Goods or Services

There is not a heavy reliance on volunteers and donated goods and services.

Physical Address

18 Jomac Place, Rosebank, Auckland, 1026

Postal Address

P. O. Box 15 1190, New Lynn, Auckland, 0640

Phone

(09) 820 0551

Website

www.rosebankbusiness.co.nz

Statement of Service Performance

Rosebank Business Association Incorporated
For the year ended 30 June 2020

These aspects of the RBA's annual performance are best described as being recognised as being "The RBA's Silent Sales Team". There are no business plans to report against, no overarching financial parameters, they are the warm Business blood vessels that form the basis of our engagement with all our Partners.

A brief summary shows these as follows:

1 Pathways to the Future Trust

Incorporated in 2008 and provides young employees with funding grants of up to \$3,000 per awardee. The basic criteria is the employee must be nominated by their employer, be 18~35 years of age and show initiative in becoming a future middle manager employee. Since December 2016 RBA has assumed all operational aspects of Pathways Trust and has continued to do so through 2018/19. Pathways now has a secondary form of funding through a relationship established in 2017 by RBA with EMA (Employers and Manufacturers Association), whereby RBA encourage likely Pathways recipients to select a course offered by EMA to best assist them in future with their business careers. EMA offer a broad range of business development and training courses. These courses are gifted to RBA by way of an offset whereby EMA assume a preference from RBA in terms of being able to expand both their own membership to RBA members and undertake business development training with RBA membership directly if required.

	2020	2019
Number of awardees	6	9
Funding grant awarded	\$ 9,180	\$ 16,249

2 RBA Membership Subscriptions

This membership was developed to provide RBA businesses with other opportunities to grow their levels of contact with fellow Rosebank businesses. It includes controlled use of the RBA database, discounts on magazine and business directories, free attendance for two people at each RBA members hosting 10~11 annually, free attendance for each member's CEO, Director, CFO and General Manager, one free "This is our business" editorial in the Rosebank Roundabout, a free Enhanced Listing comprising up to 150 words, photo and picture for inclusion on the RBA website. Each issue of the Roundabout magazine is emailed to 1200+ email addresses.

<u>No of Subscriptions sold</u>	2020	2019
Standard	105	111
Enhanced	121	131
Associate	50	57
Sponsors	14	10
Corporate	2	3
Western Gateway	11	-

3 Rosebank Roundabout Magazine

This full colour, 40 page magazine is printed monthly and is the front door show piece for RBA and its members. By nature of its free delivery and distribution to all businesses in the Rosebank Business precinct the magazine is available for all targeted rate members and their employees (about 9000 FTE's) to read.

	2020	2019
Issues during the year	12	12
Copies distributed	13,100	25,000

4 Rosebank Business Directory Annual Publication

	2020	2019
Directory has been delayed because of Covid. Due to be published in Sep 2020.	-	2,000

Other RBA beneficiaries and RBA sponsors assisted projects include:

American Chamber of Commerce - Stableford Golf
American Chamber of Commerce - Ambrose Golf
Don Oliver Youth Sport Foundation
Going West Festival
Mikano Melbourne Cup for Pathways
Sounds & Sirens

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Consolidated Statement of Financial Performance

Rosebank Business Association Incorporated & Group

For the year ended 30 June 2020

	Notes	2020 \$	2019 \$
Revenue			
Donations, fundraising and other similar revenue	1	462,901	448,871
Revenue from providing goods or services	1	220,613	299,618
Fees, subscriptions and other revenue from members	1	110,804	121,452
Other revenue		67	67
Total Revenue		794,385	870,009
Expenses			
Volunteer and employee related costs	2	401,010	419,476
Costs related to providing goods or service	2	320,067	328,510
Grants and donations made		10,042	21,109
Other expenses		22,516	25,821
Total Expenses		753,633	794,916
Surplus for the Year		40,752	75,093
Income tax expenses		-	-
Surplus for the Year		40,752	75,093

Consolidated Statement of Financial Position


Rosebank Business Association Incorporated & Group


As at 30 June 2020

	Notes	2020 \$	2019 \$
Assets			
Current Assets			
Bank accounts and cash	3	202,120	184,773
Debtors and prepayments	3	49,028	47,903
Total Current Assets		251,148	232,676
Non-Current Assets			
Property, Plant and Equipment	5	15,917	11,326
Total Non-Current Assets		15,917	11,326
Total Assets		267,065	244,002
Liabilities			
Current Liabilities			
Creditors and accrued expenses	4	34,313	35,203
Employee costs payable	4	17,327	26,726
Unused donations and grants with conditions	4	113,750	113,750
Income received in advance	4	4,554	11,954
Total Current Liabilities		169,944	187,633
Total Liabilities		169,944	187,633
Total Assets less Total Liabilities (Net Assets)		97,121	56,369
Accumulated Funds			
Accumulated surpluses / (deficits)	6	97,121	56,369
Total Accumulated Funds		97,121	56,369

For and on behalf of the Executive Committee:

Dated: 17/9/20


Chairperson


Treasurer

This statement should be read in conjunction with the attached Independent Auditor's Report and Notes to the Consolidated Performance Report.

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Consolidated Statement of Cash Flows

Rosebank Business Association Incorporated & Group
For the year ended 30 June 2020

	2020	2019
	\$	\$
Cash Flows from Operating Activities		
Donations, Fundraising & Other Similar Receipts	457,000	436,250
Fees, Subscriptions & Other Receipts From Members	104,828	117,465
Goods and Services Tax (net)	(5,942)	8,619
Receipts from Providing Goods & Services	217,256	315,626
Payments to Suppliers & Employees	(734,679)	(771,655)
Donations or Grants Paid	(10,042)	(21,109)
Net cash from/(to) the Operating Activities	28,421	85,196
Cash flows from Investing Activities		
Purchase of Property, Plant & Equipment	(11,074)	(6,080)
Net cash from/(to) the Investing Activities	(11,074)	(6,080)
Net Increase/(Decrease) in Cash	17,347	79,116
Cash Balances		
Bank accounts and cash at beginning of period	184,773	105,657
Bank accounts and cash at end of period	202,120	184,773

This statement should be read in conjunction with the attached Independent Auditor's Report and Notes to the Consolidated Performance Report.

UHY HAINES NORTON (AUCKLAND) LIMITED
For identification purposes only

Notes to the Consolidated Performance Report

Rosebank Business Association Incorporated & Group

For the year ended 30 June 2020

Account	2020	2019
	\$	\$
1. Analysis of Revenue		
Donations, fundraising and other similar revenue		
Auckland Council - BID Grant	455,000	430,000
Goods in Kind	7,901	18,871
Total Donations, fundraising and other similar revenue	462,901	448,871
Revenue from providing goods or services		
Rosebank Roundabout advertising income	88,890	132,248
Rosebank Business Directory advertising income	-	29,795
Partnership Agreement Income (previously known as Platinum Sponsorship income)	53,265	36,890
Rosebank Plus Income	-	-
Security services	65,587	56,843
Other services	12,871	43,842
Total Revenue from providing goods or services	220,613	299,618
Fees, subscriptions and other revenue from members		
Annual Membership Subscription	110,804	121,452
Total Fees, subscriptions and other revenue from members	110,804	121,452
Other revenue		
Interest received	67	67
Total Other revenue	67	67
Total Analysis of Revenue	794,384	870,008

Account	2020	2019
	\$	\$
2. Analysis of Expenses		
Volunteer and employee related costs		
Wages and salaries expense	192,352	237,286
Management fee	145,000	135,000
Contractors	63,019	46,626
ACC levy expenses	639	564
Total Volunteer and employee related costs	401,010	419,476
Costs related to providing goods or services		
Rosebank Roundabout expenses	45,713	83,563
Rent and office expenses	36,867	34,492
Business development initiatives	34,059	19,224
Events	36,805	40,943
Christmas Function	2,226	475
Business directory costs	-	8,310
Security service costs	48,326	41,487
Other costs	116,071	100,016
Total Costs related to providing goods or services	320,067	328,510

UHY HAINES NORTON (AUCKLAND) LIMITED
For identification purposes only

Notes to the Consolidated Performance Report

Rosebank Business Association Incorporated & Group

For the year ended 30 June 2020

Account	2020	2019
	\$	\$

3. Analysis of Assets

Bank accounts and cash

Petty cash	4	4
BNZ Call Account (001)	153,880	141,297
BNZ Account	5,145	19,751
BNZ Call Account (002)	27,773	9,004
BNZ Call Account (003)	2,557	2,556
Bank balance of RSS	12,761	12,161
Total Bank accounts and cash	202,120	184,773

As at 30 June 2020, RBA has an unsecured overdraft facility of \$48,000 and business visa facility with a limit of \$2,000 from BNZ Bank.

Debtors and prepayments

Accounts receivable	46,075	41,934
Prepayment	927	9,420
Related party receivable	1,406	2,418
GST (payable) / receivable	182	(6,300)
RWT	438	431
Total Debtors and prepayments	49,028	47,903

Account	2020	2019
	\$	\$

4. Analysis of Liabilities

Creditors and accrued expenses

Accounts payable	17,696	24,503
Related party payable	2,113	-
RBA Visa	741	676
Accruals	13,762	10,024
Total Creditors and accrued expenses	34,312	35,203

Employee costs payable

Accrued leave liabilities	8,859	11,763
Salary and wages payable	8,468	14,963
Total Employee costs payable	17,327	26,726

Unused donations and grants with conditions

Auckland Council - BID Grant in advance	113,750	113,750
Total Unused donations and grants with conditions	113,750	113,750

Income received in advance

Hall of Fame Funds	2,554	2,554
The Trusts Roundabout advertising	2,000	-
BNZ Partnership Agreement - Event	-	5,000
Spark Partnership Agreement - Event	-	4,000
Abbott Insurance Brokers - Roundabout advertising July	-	400
Total Income received in advance	4,554	11,954

Notes to the Consolidated Performance Report

Rosebank Business Association Incorporated & Group

For the year ended 30 June 2020

5. Property, Plant and Equipment

2020	Opening Carrying Amount	Purchases	Disposals	Current Year Depreciation	Closing Carrying Amount
	\$	\$	\$	\$	\$
Computer Equipment	2,837	-	-	1,519	1,318
Furniture	980	4,268	-	714	4,534
Leasehold Improvements	3,295	-	-	329	2,966
Office equipment	3,979	6,806	-	3,687	7,098
Signage	-	-	-	-	-
Plant and Equipment	-	-	-	-	-
Website Development	235	-	-	234	1
Total	11,326	11,074	-	6,483	15,917

2019	Opening Carrying Amount	Purchases	Disposals	Current Year Depreciation	Closing Carrying Amount
	\$	\$	\$	\$	\$
Computer Equipment	1,578	4,668	-	3,409	2,837
Furniture	1,106	-	-	126	980
Leasehold Improvements	3,661	-	-	366	3,295
Office equipment	5,745	1,417	-	3,183	3,979
Plant and Equipment	-	-	-	-	-
Website Development	4,135	-	-	3,900	235
Total	16,225	6,085	-	10,984	11,326

Account	2020	2019
	\$	\$

6. Accumulated Funds

Opening Balance	56,369	(18,723)
Current Year Earnings	40,752	75,093
Closing Balance	97,121	56,369

7. Commitments and Contingencies

Commitments

The Group has a sublease agreement for its office with a monthly rent of \$2,000 starting 1 November 2017. The renewal date is 1 April 2022. The Group has a lease agreement with Toyota Finance for its vehicle with a monthly rent of \$914, starting on 26 July 2019 and ending on 26 July 2021.

	2020	2019
Less than one year	34,968	24,000
Between one and two years	18,914	24,000
Two to three years	-	18,000
Greater than three years	-	-
Total non-cancellable operating lease payments	53,882	66,000

8. Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at balance date (2019 - nil).

UHY HAINES NORTON (AUCKLAND) LIMITED
For identification purposes only

Notes to the Consolidated Performance Report

Rosebank Business Association Incorporated & Group
For the Year Ended 30 June 2020

9. Related Party Disclosure

Related Party Transactions

Related Party	Relationship	Description of the Transaction	2020	2019
			\$	
MyHR Ltd	Jason Ennor, member of the RBA Board, is also the director of MyHR	Service provided to RBA	900	1,035
		Service received from RBA	870	3,904
		"In-kind" services provided to RBA	667	3,000
P&L Events And Marketing Company Limited ("P&L")	Mike Gibson, the CEO of RBA, is also the sole director and shareholder of P&L	Management fee paid	145,000	135,000
		Expense reimbursed	5,674	15,225
		Expenses paid on behalf of P&L	-	2,572
		Refund of above expenses paid	-	2,572
Abbott Insurance Brokers (previously know as IC Frith)	Bernard McCrea, Chairman of the RBA Board is also General Manager, Life, Health, Mortgages, Investments at Abbott Insurance Brokers	Service provided to RBA	3,322	4,011
		Service provided from RBA	11,600	10,300
Fullworks International	Hamish Mackie, members of RBA Board is also Chairman of Fullworks International	Service provided to RBA	2,464	1,356
		Service provided from RBA	295	1,145
Blum NZ	Michael Hawkins, member of RBA Board, is also Managing Director of Blum	Service provided to RBA	-	-
		Service provided from RBA	4,855	2,775
Intelligent Environments	Nikki Harris, member of RBA Board, is also Director of Intelligent Environments	Service provided to RBA	-	-
		Service provided from RBA	395	1,490
Chrysalis Group Ltd	Dr Darius Singh, member of RBA Board - Owner/Director of Chrysalis	Service provided to RBA	-	-
		Service provided from RBA	300	-
Glidepath	Natalie Bilyard, member of RBA Board - Global General Manager of	Service provided to RBA	-	-
		Service provided from RBA	990	-
Haven Accounting & Financial Advisers	Janine Roberts, member of RBA Board - Associate of Haven Accounting	Service provided to RBA	-	-
		Service provided from RBA	395	-
Symmetry Limited	Steve Early, Treasurer of RBA - Director of Symmetry Ltd	Service provided to RBA	-	-
		Service provided from RBA	295	-

UHY HAINES NORTON (AUCKLAND) LIMITED
For identification purposes only

Notes to the Consolidated Performance Report

Rosebank Business Association Incorporated & Group
For the Year Ended 30 June 2020

Triquestra NZ Ltd	Kelly Brown, member of RBA Board up until Oct 2019 AGM - Managing	Service provided to RBA Service provided from RBA	- 295	- -
Westie Food Group Ltd	Stefan Crooks, member of RBA Board - Managing Director of Westie Food	Service provided to RBA Service provided from RBA	- 396	- -
Grant Hewison & Associates Ltd	Grant Hewison, member of RBA Board - Director of Grant Hewison &	Service provided to RBA Service provided from RBA	11,400 -	- -
North South Consulting	Bernard McCrea, Chairman of the RBA Board - General Manager, Life, Health,	Service provided to RBA Service provided from RBA	14,000 -	- -
<u>Related Party Balances</u>			2020	2019
			\$	\$
Related Party	Relationship	Nature of the balance		
MyHR Ltd	Jason Ennor, member of the RBA Board, is also the director of MyHR	Payables Receivables	- -	- 454
P&L Events And Marketing Company Limited ("P&L")	Mike Gibson, the CEO of RBA, is also the director and shareholder of P&L	Payables Receivables	- -	- 1,964
Abbott Insurance Brokers (previously IC Frith)	Bernard McCrea, Chairman of the RBA Board - General Manager, Life, Health,	Payables Receivables	963 690	- -
Blum NZ	Michael Hawkins, member of RBA Board - Managing Director of Blum	Payables Receivables	- 339	- -
Symmetry Limited	Steve Early, Treasurer of RBA - Director of Symmetry Ltd	Payables Receivables	- 339	- -
Westie Food Group Ltd	Stefan Crooks, member of RBA Board - Managing Director of Westie Food	Payables Receivables	- 38	- -
Grant Hewison & Associates Ltd	Grant Hewison, member of RBA Board - Director of Grant Hewison &	Payables Receivables	1,000 -	- -

UHY HAINES NORTON (AUCKLAND) LIMITED
For identification purposes only

Notes to the Consolidated Performance Report

Rosebank Business Association Incorporated & Group
For the Year Ended 30 June 2020

10. Group Information - Subsidiary

On 21 December 2016, the Association acquired 100% shares in Rosebank Security Service Ltd. The reporting date of the Association and its subsidiary is 30 June 2020.

11. COVID-19 Impact

In March 2020, the World Health Organisation declared the outbreak of Covid-19 (Coronavirus) a pandemic. Two weeks later, on 26th March 2020, New Zealand increased its Covid-19 alert level to Level 4 and a nationwide lockdown commenced. As a part of the Level 4 lockdown the Group had been required to shut its operations and all staff were required to self-isolate and where possible, work from home. The Group reopened its operations from 14 May 2020.

Subsequent to balance date, due to an increase in Covid-19 cases, the alert level was again raised to Level 3 for Auckland and Level 2 for all regions in New Zealand from 12 August 2020.

Given that the restrictions are still in place, management understand that the 30 June 2021 consolidated financial performance of the Group may be affected but are unable to reliably estimate its impact due to the uncertainty around the duration of the pandemic and its ultimate impact on the Group. (2019 – Nil)

12. Going Concern

This consolidated performance report is prepared on the basis that the Group is a going concern. Management is aware of the challenges arising from the global pandemic and has taken steps to foster the continuity of the Group. Management has accepted the government wage subsidy and evaluated other factors that might affect its ability to continue. As a result, management has good reason to assume that the Group is a going concern.

UHY Haines Norton (Auckland) Limited

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17 September 2020

Executive Committee
Rosebank Business Association Incorporated and Group
PO Box 15 1190
New Lynn
Auckland 0640

Dear Executive Committee

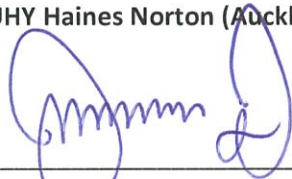
Audit of the Consolidated Performance Report of Rosebank Business Association Incorporated and Group for the Year Ended 30 June 2020

We have completed our audit of the above Group's consolidated performance report for the year ended 30 June 2020. We enclose:

- A scanned copy of the audited consolidated performance report for the year ended 30 June 2020.

Please do not hesitate to contact us should you have any queries.

Yours sincerely
UHY Haines Norton (Auckland) Limited



Sungesh Singh
Director
Direct Dial: (09) 839 2184

Encl.



Stronger together

www.rosebankbusiness.co.nz