



Round about.

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Issue 159. January 2020

Westie Food Group

Stefan Crooks

Kay Thomas

New Whau Ward Leader

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Goes Live



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'tis the season

Cover: Stefan Crooks, Managing Director, Westie Food Group

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EDITORIAL AND ADVERTISING ENQUIRIES:

Phil Clode, Sales Manager
Mobile: 027 448 7009
E: phil@rosebankbusiness.co.nz

ROSEBANK BUSINESS ASSOCIATION

18 Jomac Place, Rosebank.
PO Box 151190, New Lynn, 0640, Auckland
Phone: 09 820 0551
E: info@rosebankbusiness.co.nz

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From My Perspective

RBA CEO **Mike Gibson** gives his perspective on what's happening in Rosebank



Mike Gibson,
RBA CEO

Lunch with the Hon Carmel Sepuloni M.P. for Kelston and Minister for Social Development

The convivial Brown Street Café located at 50 Rosebank Road in Avondale saw, at the Ministers request, the RBA hosting a select number of people along with Carmel and the newly elected Auckland Councillor Tracy Mulholland. It was a very

casual affair with Carmel explaining her very wide covering role. She detailed how she had to dovetail in with many other Ministers and ensure her department did reflect the roles and needs of the clients and the political wishes of the government. One of the schemes she highlighted was "Mana and Mahi" for young people seeking employment and employers needing support in starting them off. It is a wrap around development for young people and gives guidance about how both parties to the contract can make it work and steps to foresee any problems before they occur. It is innovative and something members can take advantage of and will be launched in December 2019.

General discussion ensued about the criticism of much needed transparency with respect to the level of the financial and philanthropic offerings of the Waitakere Licencing Trusts and the likelihood of that becoming possible with a change in the newly elected board. Opinions were diverse but all agreed that The Trusts provided much needed employment in the West and that was important to retain, as much as the percentage of profits being returned to the communities.



Future functions were mentioned including one featuring the Deputy Governor of the Reserve Bank, Geoff Bascand on the 14th February 2020. This will be a chance for all Whau Ward businesses to make sure the Reserve Bank receive good feedback from the coalface and how it pertains to the industries in Rosebank and other commercial business precincts. So, come the New Year it will be time to prepare insightful questions as we prepare for next year.

For some Christmas comes early as Aucklan Transport shares news it is proposed to introduce the 4 Refuge Islands (pedestrian crossings to us normal motorists) between March and June 2020, so be alert and look out for others as you play Stop, Start and Stop again during this time. Patience will be king and in much needed demand.

While on the much vaunted Traffic and Transport topic please drive most carefully during the coming Christmas break and sincere best wishes to you and your families.

Mike Gibson
Chief Executive RBA.



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From My Perspective

RBA Chairman **Bernie McCrea** gives his perspective on things that he has been thinking about

The year of delivery and non-delivery

Bernard McCrea
RBA Chairman

In a year of two themes, there are those that have delivered what they said they would and, then there's those that we're still waiting on, to deliver.

My first congratulations go to the Reserve Bank, who in my opinion have walked a fine line in getting banks to increase capital, without necessarily stifling growth. The base argument is more reserves means less capital to lend, however, all of this is fine until we get another financial crisis, and there is always another financial crisis, then we all go that's a good thing we did that when we could. This will also help depositors who will earn a few extra points in interest. People tend to forget that the interest rate debate is never just about mortgage rates as depositors are needed for capital that Banks can lend out to make profits. If depositors don't get a reasonable return, they won't invest thereby stifling growth.

Congratulations to businesses who just persevered through all the maize of more legislation, more compliance costs, etc. I get reforms are necessary in the context to keep things growing, but some of the reforms seem to be ideology and haven't added any value. In my opinion the reforms will still be accomplished in spite of, not because of the regulator's efforts.

At a local business level, we saw some local companies change from local ownership, e.g. Methven, Glidepath, and were acquired by new multinational owners. Congratulations on the sale and purchases and that's the way with business. I wish them every success and we trust that they will keep being local and continue to make a great contribution.

Early next year we will also see the welcoming of 600 new jobs in the Kilpatrick buildings and with more announcements to be made it's still a growing area.

Yet to deliver are things related to global trade and less protectionism, but maybe that's got to play out for a big longer.

The RBA will be back in 2020 and we have already secured our first major event with Geoff Bascand, Deputy Reserve Bank Governor coming to our RBA event on 14th February. More details to follow.

Thank you to the RBA team; Gibo, Phil, Maureen, Rod, Anouschka and Mike who have made the difference for us.

Finally, be safe, love your family and friends and see you in 2020.

Bernie



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Rosebank Events

Find out about the latest **2020 RBA** Events.

Rosebank Business Association together with FINSIA present:

SME Market at the Coalface.



Keynote address by

Geoff Bascand,
Deputy Governor and
General Manager of
Financial Stability,
Reserve Bank of New
Zealand



Save the Date:

Geoff Bascand leads the Financial Stability departments in the Bank, responsible for forming and implementing policies to promote a sound and efficient financial system.

Geoff Bascand will share insights from the Reserve Bank's February *Monetary Policy Statement*, providing a picture of the New Zealand economy, how it is performing and where the Bank thinks it is heading next.

Date:

Friday, 14th February 2020

Time:

Arrival 7am for a 7.30am breakfast

Venue:

TBC

Enquires:

anouschka@rosebankbusiness.co.nz

ANGLO Engineering and RBA Hosting

Thursday,
February 20th, 2020



Save the Date:

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Date:

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Time:

5pm - 7pm

Venue:

Anglo Engineering,
315 Rosebank Road, Rosebank

Enquires:

anouschka@rosebankbusiness.co.nz

Rosebank Advocates

With **Dr Grant Hewison**, specialising in local government consultancy and legal services.



Dr Grant Hewison

The Whau Local Board 2019-2022

Following the local elections and inaugural meeting, we now know who the members, as well as Chairperson and Deputy Chairperson are of the Whau Local Board.

The Chairperson is **Kay Thomas** (Labour Party). She grew up in Golden Bay and is of Te Atiawa descent. She says she will advocate for improving the environment, especially cleaning up the waterways and preparing to meet the challenge of climate change. She also wants to ensure that affordable, quality housing is available and that the Whau retains facilities such as parks and libraries. Her priorities also include affordable high quality housing, more accommodation for rough sleepers and the homeless, youth unemployment and underachievement, ensuring that regeneration and residential development include adequate green space, retaining public facilities such as reserves and libraries, protecting mature trees and planting more trees, advocating for an inorganic recycling facility and attracting more businesses in knowledge intensive industries.

The Deputy Chairperson is **Susan Zhu**. Her priorities include making rates work smarter, more "Park and Rides" near train stations, more affordable and sustainable housing development and town centre upgrades. Susan says climate change is the most significant environmental challenge of our time. She says she will



Newly Elected Whau Local Board

also advocate for safer communities, with strong support for liquor bans, local community policing, Maori and Pacific wardens, CCTV coverage and volunteer community patrols. She wishes to address homelessness as well as cleaning up the Whau catchment waterways and the Manukau Harbour. Cultural diversity, arts and heritage are a priority. "St Andrews Hall in New Lynn should be saved".

Kay Thomas and Susan Zhu are joined by **Fasitua Amosa** (Labour), **Catherine Farmer** (Labour), **Te'evā Matāfai** (Labour), **Warren Piper** (Independent) and **Jessica Rose** (Greens).

Fasitua Amosa supports the arts, artists and creatives. He says he will push for better public transport and making cycle walkways a safer option. He wants to see the Whau become a destination for food, culture and quality of life. He says we have a huge environmental challenge that we need to play our part in. He wants to encourage well designed green spaces as well as larger developments including public artwork.

Catherine Farmer advocates for tree protection, environmental restoration, protecting the Whau's reserves alongside quality housing development. She also advocates for improved parks and recreational facilities, including a Whau pool and the Whau arts programme. "Rates must be fair and affordable for

people on lower incomes". Catherine says she will advocate for improved Council responses to ratepayers' service requests and supports the Living Wage Campaign.

Te'evā Matāfai says she will continue to advocate towards, 'Becoming a low carbon community' and the 'Whau Neighbourhood Greenways' plans. She says we need leaders who will empower our diverse community and work for equitable outcomes.

Warren Piper says he will advocate for the development of a Park & Ride in the Whau, improvements to waterways and the natural environment. He will also advocate for upgrades to footpaths and cycleways, funding for community organisations and events, reliable public transport and town centre safety. He is also committed to strong employment and economic growth. His priorities will also be to create a more sustainable and environmentally friendly Whau and developing a smarter city for the future.

Jessica Rose says we need urgent action in housing affordability, climate protection, and town centre revitalisation. Her priorities include better public transport, safe neighbourhoods, and preserving the unique character of the Whau's suburbs while making them open, welcoming, and accessible for everyone. She says she cares about sustainable management and guardianship-kaitiakitanga of our waterways, reserves

Mayoral Proposal for the Council Annual Budget 2020/2021

The Auckland Council Finance and Performance Committee has received the Mayoral Proposal for the Annual Budget 2020/2021.

The Mayoral Budget begins by noting that 2020/2021 is the third year of the 10-year Budget and will be the year that Auckland hosts the 36th America's Cup (AC36), Te Matatini and APEC.

Prior budget decisions, in particular City Rail Link (CRL) but also AC36 infrastructure and Eden Park have significantly reduced the Council's funding capacity over the next four years. As a consequence, the Mayor has warned that the Council must maintain discipline and financial prudence in order to serve Aucklanders within the committed average general rate increase and to keep within the ceiling for the debt to revenue ratio.

Nonetheless, the Mayor says the Council also needs to act urgently on the challenge of greenhouse gas emissions and climate change. "Meeting the reductions needed in greenhouse gas emissions requires changes to the way the council operates as an organisation and wider changes in the way the city and country operates". The Mayor says that there is a need to improve awareness, understanding and buy-in of the public in every sector across Auckland.

Last but not least, the Mayor wants to meet growing demand on public transport services and network infrastructure. "Offering choices in transport modes, in particular convenient and reliable public transport, is necessary both to reduce traffic congestion and reduce greenhouse gas emissions".

The key matters included in the proposal are

- a \$2.7 billion investment in capital assets and operating expenditure of \$4.4 billion
- a 3.5 per cent increase in average general rates and the Uniform Annual General Charge
- a continuation of the reduction in the business differential
- no changes to the Regional Fuel Tax, Water Quality Targeted Rate, Natural Environment Targeted Rate, and Accommodation Provider Targeted Rate (though there is a judicial review outcome pending)
- cumulative annual savings of \$63 million by 2020/2021 (including at least \$16 million in 2020/2021, \$24 million saved in 2018/2019 and \$23 million budgeted saving in 2019/2020)
- progressively extending the living wage to contracted cleaners over the next three years with expenditure of up to \$1.3 million in 2020/2021
- continued support in the council's coordination and facilitation role in tackling homelessness in Auckland at

\$500,000 per annum for the next three years

- an initial response to increased urgency of climate action ahead of the next 10 year Budget, including up to \$6.3 million for decarbonising the council's vehicle fleet over the next five years funded from existing budgets, \$9 million for phasing out gas boilers in council aquatic centres over the next five years (with \$1.5 million in 2020/2021 and with these two measures reducing the council's emissions by nearly 20 per cent), \$2.7 million for planting an additional half a million trees over the next three years (totalling a million and a half trees this term) and \$900,000 for foundation work for climate change interventions
- \$4.13 million per annum to increase the subsidy for child fares across public transport services (excluding exempt ferry services).



Re-elected Auckland Mayor, Phil Goff

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Rosebank News

News, views and any other tidbits from the Rosebank Business Community.

Big wins for the environment, thanks to local action

Around 14,000 seedlings grown and trees planted, weeds collected that weigh in at the same as two and a half blue whales and waste diverted from landfill equal in weight to three and a half houses.

That's just a few of the environmental wins clocked up over the past year in West Auckland, thanks to volunteers and team members at EcoMatters Environment Trust.

The charitable trust's latest annual report has just been released, sharing stories of success and the impact its work is having on the local environment.

"We're immensely proud of what we've achieved in the community with the help of volunteers and our valued supporters. This report shows that grassroots environmental action is thriving in West Auckland," says Damon Birchfield, EcoMatters CEO.

Established in 2002, EcoMatters today works in and with the community to deliver environmental initiatives in the areas of Nature, Bikes, Homes and Waste.



PAT Testing

Its New Lynn EcoHub, on the edge of Olympic Park, includes learning and meeting spaces, a store, bike hub, community garden and native plant nursery, while its Resource Recovery Depot in Avondale focuses on initiatives such as e-waste recycling and zero waste event rentals.

"With climate scientists remaining justifiably concerned that our ecological system is at a tipping point, we believe this report shows how people taking direct

action with the help of organisations such as ours are helping restore balance in our urban ecosystems," says Damon.

Key achievements for 2018/19:

- 13,919 seedlings grown and trees planted
- 259,946kg of weeds collected
- 519,311kg of waste diverted from landfill
- 3,053 workshops and events
- 25.5km streamsidelines restored
- 1,710 bikes repaired
- 500 homes improved

"We are immensely grateful to our key funding partners Auckland Council, and the Henderson-Massey, Waitākere Ranges and Whau local boards, as well as Watercare Services Ltd, Auckland Transport, Panuku Development Auckland and Ministry for the Environment, for their support too," says Damon.

Visit ecomatters.org.nz to find out more.



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Pathways to the Future Trust Awards

A not for profit Charitable Trust that was set up in 2007 as a joint venture between the RBA and the Rotary Club New Lynn.

The Trust's objectives are encouraging and rewarding young employees who use their "attitude and aptitude" to determine their "altitude" and who contribute to the success of a business in West Auckland.



The Pathways to the Future Trust needs your help!

We have a goal of raising \$20,000 per year to enable the Pathways Trust to continue awarding young employees in our business community to grow and develop their pathway within the business that they work for!

"Alone we can do so little, by coming together we can achieve so much"

In the last 10 years we have awarded over \$200,000 to young employees to assist them in developing their skills and grow their future careers.

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Westie Food Group

We speak to Managing Director Stefan Crooks

It's astonishing to think 35,000 trays of mini mince pies, each containing 15 delicious morsels, is manufactured in a Rosebank company each month. What's even more mind-blowing is these mini mince pies, while the best seller to the Westie Food Group, is only a portion of what the company delivers to the Kiwi market.

When Stefan Crooks bought Westie Food Group, previously known as The Natural Food Company, in 2010 he brought an extensive knowledge of the food industry. From roles in hospitality to manufacturing to the management of large companies, he understands the workings of the food industry. He says he has gained a "nose to tail", knowledge.

Westie Food Group specialises in fresh chilled food products and sells to all supermarkets across New Zealand, to the foodservice industry, and trade groups.

What sets the company apart from many other food manufacturers is its ability to design the recipe, package it and

deliver to the source – the 2800 m2 factory on Timothy Place, creates and delivers the whole product.

It's a hefty operation. With 100 staff working across the company, shifts are going 24 hours, five days a week. The company, despite its growth, still has 30 - 40% of the products being hand made. The remaining foods are being made in-line, meaning they are created using a machine and conveyor line.

As the owner, Stefan is actively involved with the company as the Managing Director. He believes the pie has had a bad rap over the years and the company is committed to producing as clean a product as possible. This commitment to managing allergens and using natural products wherever possible can be seen in all the products the company makes.

Working with the community is hugely important to Stefan. He is a firm believer that the more you pay it forward, the more you get back. He backs this up too. The company is involved with a range of sports, from The Vodafone Warriors, to softball and BMX teams, to local sports and school clubs and lunch shouts.

"I love it when we can do morning tea shouts or provide food for colleges and schools. If we can take the pressure off the parents who already do so much, I think it is great," says Stefan.

"I like to carry this support through to the workplace too. As an organisation it's important our people can express themselves and not feel judged. It's something we try to work on at Westie Food Group."

This mantra must be working. Stefan has grown the company from 24 staff in 2010 to over 100 now. He is also proud of the long tenure he has from staff and says many have been with him for a long time, with some coming with him from other companies.

Food is a continually changing game

but Stefan says the main three issues to govern business are current trends, market indicators and the management of allergens.

A recent study conducted with the group and Massey University saw a fourth-year grad student looking at creating a longer shelf life with fewer preservatives. Stefan says the study showed some exciting developments and the grad is now set to come on as an intern while she completes her final year. She will then join the company and bring her knowledge of the studies with her.

"She's been able to look at the scientific elements of food manufacturing and she brings extensive knowledge with her,"

says Stefan.

Westie Food Group works with other brands as well and manufactures them at their facilities. For Stefan, he says being able to produce competitors own products keeps the company ahead of their game.

Looking to the future, Stefan says home replacement meals are set to be big.

"We are currently working on a range of reasonably healthy snacks that can be served as lunch or dinner for children. Coming in foil packaging, the snacks will be 300 grams in size and will give parents a quick nutritious meal or snack when time is stretched."

The Rosebank Business Association has recently elected Stefan on the Board and is a Pathways to the Future Trustee. He's a busy man and sits on many boards and works with trustees and youth foundations. For Stefan, his mantra is, "If I can contribute, I'm always open to discussions."

He's upbeat, positive and passionate about his business. After completing the interview, I must admit, I'm feeling like eating a pie.

"I love it when we can do morning tea shouts or provide food for colleges and schools."

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Kay Thomas, new face of the Whau.

By Cynthia Cross, About Us - Avondale

Recently elected by the Whau Local Board as Chair, we put some questions to Kay Thomas, who has been a relative unknown to us in Avondale:

You introduce yourself in te reo. Do you have Māori heritage?

Yes, my iwi is Te Āti Awa through the maternal line which is quite a large group based at the bottom of the North Island going into the South Island. Our hapu was in the Picton area. My mother always made sure we were very aware of our Māori heritage.

What were the key messages of your campaign?

The environment - especially related to green space, which I know is a strong point for Avondale.

Where many of my generation grew up on large sections with plenty of room to run around, sections are getting much smaller and, with intensification, we need to ensure kids can access green spaces and parks to play in - aside from their many other environmental benefits.

Public Transport is another issue. When I was campaigning, it

Your Local MPs

Hon Carmel Sepuloni
MP for Kelston

Kelston Electorate Office

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@ kelston.eo@parliament.govt.nz

Dr Deborah Russell
MP for New Lynn

New Lynn Electorate Office

📍 1885 Great North Rd,
Avondale
☎ 09 820 6245
@ newlynnmp@parliament.govt.nz



Authorised by Carmel Sepuloni MP, Parliament Buildings, Wellington



became clear that people want safe Park & Ride facilities.

We also campaigned to continue the good work of the previous board, particularly with the regard to the regeneration of Avondale and the decision to locate a swimming pool in the Whau area.

To what extent do you feel these are achievable in the coming term?

Talking to experienced local board chairs yesterday, I was reminded that council can move very slowly which is why continuity is so important. This is helped by the fact that we have three incumbents in Catherine Farmer, Susan Zhu and Te'eva Matafai. Previous boards have done some wonderful work, and we want to continue that.

What skills do you bring to the role of Chair that ensure you will get the best from your team?

My background is in education. I have a master's in history and a master's in educational management which, combined, have provided good leadership, communication and human resources skills.

I have experience in chairing quite large organisations so am familiar with the actual mechanics of the role. I've held a governance role at Auckland Girls Grammar and was deputy principal at Mount Roskill Grammar and so I bring a wide range of management skills.

What has your mahi been more recently?

I took early retirement from Mt Roskill Grammar in 2014 but have been covering more or less full time at Kelston Girls since. I also volunteer at the Citizens Advice Bureau which I will continue to do to ensure I don't lose contact with the everyday people we're representing.

What are the combined strengths of the new board?

We have three passionate young people in our ranks - Jessica Rose brings experience plus a fresh perspective from her time on the Albert-Eden board; Fasitua Amosa is fervent about the arts and Avondale; and Warren Piper has a strong background in business. Susan and Te'eva bring experience with the ethnic communities and Catherine - well, I'm not surprised she was the

highest polling candidate because of her institutional knowledge and passion for the local environment.

Accepting that we come from these different backgrounds gives the board real strength.

How important is it to have a strong working relationship with the Ward Councillor?

It's very important we work well together to ensure progress and that projects don't inadvertently get held up at Council's end. Councillor Tracy Mulholland and I have already spoken about the need for us to work together closely.

Last words?

I moved out West about 12 years ago and it's one of the best decisions I've made. It was when the West had a distinct identity as Waitakere City and, even though we're now part of the Super City, we still have a distinct Westie flavour. So, what I'd like to see is cooperation between the three Local Boards in the West because there's been a bit of a silo mentality, and I look forward to what we can achieve together.



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Member Profiles

We profile **New Members** of the Rosebank Business Association



West City Auto Group

West City Auto Group began in 1993 and has grown steadily since. With two locations in West Auckland, the yards are situated in Central Park Drive, Henderson, and Westgate. Originally a Holden dealer, the group has now also acquired Kia and Suzuki.

In January 2020 a new service centre will open on Soljan Drive, 400 metres up the road from the existing Central Park Drive yard. The centre will service any vehicle and with ample parking on-site, the location will be easy for customers.

By moving the service centre, more space will also be available for displaying new cars at the yard.

As part of an extensive delivery system, the group deals with major fleets across the country and has full finance and lease facilities available. As a high performing finance business, West City Auto Group is attuned to the needs of its business clients.

West City Auto Group's signature is, 'We're part of your community,' and the group is highly involved with the community in which it operates. Sports Waitakere, Fair Food, Charitable Trust and the community patrols are just some of the groups with whom they support and work closely with.

Manager John Blewett says the group has always tried to support the West Auckland community.

"Sports Waitakere, Fair Food, Charitable Trust and the Community patrol's (CCPT) are some of the groups we work closely with," he says.

Interested parties are invited to visit online or drive into one of the yards. Speak with them today to see how they can work with your business.

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Beejays is a family owned business that lives and breathes the values of Honesty, Empathy, Quality, Reliability and Integrity. Established in 1975 by Brian Leigh, the name 'Bee Jays' was created from a combination of two family member's names 'Brian' and 'Jean'.

After many years on the tools and a passion for flooring, Brian realised that there was a gap in the flooring market for a strong service-based company, that was able to adapt to the changing nature of flooring, grow partnerships with clients, and provide high levels of flooring knowledge.

Today Beejays is a company that specialises in Solution Flooring and Interiors lead and owned by a team of three; Sean Leigh, Brian's eldest son along with Andrew Stephenson and Robert van der Sheer. All three Owners have extensive knowledge and expertise in flooring solutions, acoustic solutions and insulation.

Beejays are leading experts catering for the Residential, Commercial and Education sectors, specialising in hard flooring, carpet, acoustic solutions and insulation. Beejays have two premises, 3a Clemway Place, Henderson in Auckland and more recently have expanded their business to Tauranga run by regional Manager Jonathan Swanson.

Innovation is at the forefront of the products, they install providing customers with access to the latest and greatest. These include decorative designer fabric wall coverings, a large range of acoustic absorbing panels, thermal and acoustic insulation, and a choice of wood or vinyl flooring. They also work alongside a number of New Zealand's best carpet manufacturers installing a wide range of constructed carpets, giving greater flexibility and creatively in your design.

Beejays offers exceptional service to their customers from their knowledge and communication through to installation of the highest quality and include inhouse project management to make the whole process easy and stress free.



Beejays Solution Flooring and Interiors
3a Clemway Place, Henderson, Auckland
Phone: 0800 233 529
www.beejays.co.nz



International Services Management

Established in May 2010 by Maria McCormick, International Services Management (ISM NZ Ltd) is a specialist New Zealand student placement agency as well as a POEA (Philippine Overseas Employment Administration) accredited supplier of Filipino skilled manpower to New Zealand Employers.

Born in Philippines, Maria McCormick, has lived in New Zealand for over 20 years. Maria recognised the need for a professional, trustworthy and thorough advisory service for Filipinos who want the best education for them and their children. ISM NZ Ltd was set up to provide this service and has since branched out into the foreign skills field also.

ISM's Skills Management focuses on linking foreign skilled workers with New Zealand employers, and facilitating the successful granting of work visas through its partnership with employment agencies in Manila and a close working relationship with the Manila office of Immigration New Zealand.

ISM's Student Management arm focuses on quality education in New Zealand. ISM NZ has successfully enrolled many students in accredited courses in New Zealand educational institutes and helped place clients in foster homes for the duration of their study. ISM know the country and the best education facility to meet your needs.

Services Offered:

- Personalised advice and counselling on New Zealand education and career options
- Comparative education choices and costs of education
- Courses and study pathways entry requirements
- Study Credit transfer assistance
- Evaluation of language proficiency of students
- Assistance in processing of enrolment applications
- Regular student and parent communications
- Pre-departure briefing
- Group airport send-off and airport pick-up service
- Follow-up and assistance in, Tuition fee payment, Accommodation placement, Flight arrangement, Insurances
- Facilitation of job interviews through Skype with partner agents in Manila and the NZ employer
- Visa application for work or study

International Services Management (ISM NZ Ltd)
Level 1, Danske Mobler Building, 501 Ti Rakau Drive,
Northpark, Cumbia Downs, Botany Town Center 2013 Auckland
Phone: 021 0414438, www.ismnz.co.nz

Mint Drycleaners

A New Zealand owned, and operated business, Mint Drycleaners operate the Mint Drycleaners, Herne Bay Drycleaners, Mint Laundromat and Laundromat Brands across the Greater Auckland City.

Established in 2014 by Paul and Lindsay Sweeney, Mint Drycleaners are your laundry hero! They offer full-service Laundry and dry cleaning services for commercial and personal solutions. Being Owner Operated, Paul and Lindsay ensure a high level of customer service and attention to detail.

Washed, dried, folded. It's great knowing that your laundry is taken care of without hassle!

In October 2019 Mint Drycleaners opened a new purpose-built production facility at 303C Rosebank Road where they are able to clean almost everything. As they process everything on site, they can offer a same day turnaround service if required.

Bringing across their established reputation of a quality service while maintaining excellent value. Their friendly team of 11 employees ensure their clients receive the best practices in customer service.

There are many benefits of leaving behind the fast-fashion industry and investing in pieces that will last a lifetime. The essence of washing your items correctly is to follow the care labels' directions and extend the life of your garments. When you bring your garments to Mint Drycleaners, they individually assess the clothing to ensure it is cleaned the correct way. If you've got a tricky garment that needs to be cleaned, you can rest assured knowing that their team will take the utmost care.

Mint Drycleaners are famous for their business shirt service where you can have a shirt laundered, pressed and hung for \$4. They also have multiple item specials for dry cleaning if you have 4 or 6 items.

Call in to Mint drycleaners for all your dry cleaning needs at 303C Rosebank Road, Rosebank.



Mint Drycleaners
303C Rosebank Road, Rosebank
Phone: 09 376 3297:
www.mintdrycleaners.co.nz

Business Nuts & Bolts

Business to Business advice from **RBA Members**

Do You Have KiwiSaver? Then You NEED A Will

KiwiSaver has changed the financial landscape for many Kiwis - and one of the big changes has been the consequences of New Zealanders having a significant asset (their KiwiSaver account) but no will.

Before KiwiSaver:

Before KiwiSaver, it often wasn't a significant issue if a person who didn't own a home died without a will, as they did not have

significant assets - and therefore in our experience, it has not been necessary to apply for a grant of administration ("Probate" or "Letters of Administration") for many young people in their twenties or early thirties.

This is because many young people have not had a sufficient amount of assets to require a formal grant of administration.

What is formal administration?

When a person dies, a grant of administration is required when the person has any asset worth over \$15,000.00 in his or her own individual name. This could be a bank account, life insurance policy, shares or any property. If you have a will, this takes the form of a Grant of Probate. If you do not have a will, Letters of Administration are required. Both of these are issued by the High Court.

Jointly Held Assets:

Any asset held jointly with another person (ie a property, bank accounts, life insurance policies or shares) does not form part of the person's estate as it transfers to the joint owner on the person's death.

KiwiSavers with more than \$15,000:

KiwiSaver accounts are always held in a person's individual name,

meaning that if you have \$15,000.00 or more in your KiwiSaver fund it will be necessary to apply for Probate (if you have a will) or Letters of Administration (if you don't have a will) in order to access the funds in the KiwiSaver investment.

How a will can help:

If you have a will, you yourself will have appointed an executor that you want to be in charge of your estate. The executor(s) will apply for a grant of Probate and once it has been granted they will be able to apply to the provider to have the KiwiSaver funds released.

The executor(s) will then distribute the funds in the estate to the people you have chosen as the beneficiaries of your estate. This is in many cases a fairly straightforward process.

What happens if you don't have a will?

If you do not have a will, the Administration Act 1969 sets out the priority of who can apply to be the administrator who will be in charge of your estate (you do not get to choose). The administrator(s) will apply for a grant of Letters of Administration on Intestacy, and once it has been granted they will be able to apply to the provider to have the KiwiSaver funds released.

The administrator(s) will then distribute the funds in the estate in accordance with the rules as set out in the Administration Act, and you will not have any choice as to who are to be the beneficiaries of your estate.

In some cases the persons who will benefit under your estate under the Administration Act are the same people who you may have appointed beneficiaries under your will, but in many cases they may not be the people you want to inherit your estate.

A lot more time, cost and stress for those left behind:

Applying for Letters of Administration is also a much more complicated, time consuming and expensive process than applying for Probate.

Is there \$15,000 or more in your KiwiSaver account?

Contact us today to get your will sorted. Phone: 09 836 0939, Email: partners@smithpartners.co.nz www.smithpartners.co.nz



Mimi Lewell
Smith & Partners Lawyers

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Proudly supplying signage to the Rosebank area since 1992

Glidepath parcel sortation system goes live at the North Pole.

Glidepath was awarded the contract to install a parcel sortation system for North Pole Express Co with a firm target completion date by 1 December 2019. North Pole Express Co are responsible for the delivery of Christmas presents to well behaved boys and girls – globally – and it was critical that the system was up and running by the target date.

“Previously, all parcels were sorted manually which often led to parcels reaching incorrect sort destinations and getting loaded onto the wrong sleigh” says Santa Clause, CEO of North Pole Express. “We also have an aging workforce, so automation of the sortation system became a top priority for the well being of our Elves”.

The project involved installation of an outbound sortation system, 17 make-up carousels and included Glidepath’s proprietary GlideFreight software.

“The project was not without its challenges” states Natalie Bilyard, Glidepath Group General Manager. “We subcontracted Elf-on-the-Shelf Enterprises to assist with the local installation but had many instances of mischievous behavior that caused significant delays”. Glidepath has a 47-year long history of completing baggage handling and parcel sortation projects on-time and on-budget and sent additional resources to the remote



site to ensure the installation was completed in time for the holiday season. “Our motto is ‘can-do, will-do’, we never give up on a challenge and this project was no exception” says Natalie.

Glidepath would like to wish North Pole Express Co and all of its global customers, suppliers and wider networks a very happy holiday season and a prosperous new year!

Glidepath Head Office
17-19 Patiki Rd,
Avondale
Auckland 1026



Phone: (09) 818 3354
Email: sales@glidepathgroup.com



Bernard McCrea
DIP PFP, DipBank, DipBA, SFFIN

m: 0274 862 501
t: 09 820 1398
e: bernard.mccrea@abbott.co.nz



Name the one person your business couldn't do without

There's more than one?

No problem.

We can arrange 'key person cover' to help your business cope with any related loss of profits if the unthinkable happens. It will also help with any replacement personnel costs.

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BUSINESS

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Get the advanced Unified Communication tools you need, wherever your business takes you.

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